

---

---

**THE HAGAN SCHOLARSHIP FOUNDATION**  
**FINANCIAL STATEMENTS**  
**DECEMBER 31, 2013**

---

---

---

---

**THE HAGAN SCHOLARSHIP FOUNDATION**

**DECEMBER 31, 2013**

---

---

<b>Table of Contents</b>	<b>PAGE</b>
<b>Independent Auditors' Report</b>	<b>1</b>
<b>Financial Statements</b>	
Statement of Net Assets	3
Statement of Changes in Net Assets	4
Statement of Cash Flows	5
Notes to Financial Statements	6



---

## **INDEPENDENT AUDITORS' REPORT**

---

To the Trustee of  
**The Hagan Scholarship Foundation**

We have audited the accompanying financial statements of **The Hagan Scholarship Foundation** (the Foundation), a private foundation, which comprise the statement of financial position as of December 31, 2013, and the related statements of changes in net assets and cash flows for the year then ended, and the related notes to the financial statements.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

---

INDEPENDENT AUDITORS' REPORT (CONTINUED)

---

**Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **The Hagan Scholarship Foundation** as of December 31, 2013 and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

*Kiefer Bonfanti & Co. LLP*

St. Louis, Missouri  
July 15, 2014

---

THE HAGAN SCHOLARSHIP FOUNDATION

---

STATEMENT OF NET ASSETS  
DECEMBER 31, 2013

Assets

Cash and cash equivalents	\$ 4,243,858
Scholar investment accounts	642,635
Construction in process - Hagan Scholarship Academy	10,983,966
Investments - common stocks, at fair value	119,212,175
Investment - rental real estate operation	36,495,297
Other assets	125,410
<b>Total Assets</b>	<b>\$ 171,703,341</b>

Liabilities

Accounts payable	\$ 325,428
Deferred federal excise taxes	568,682
<b>Total Liabilities</b>	<b>894,110</b>

Net Assets

Unrestricted net assets	170,809,231
<b>Total Net Assets</b>	<b>170,809,231</b>
<b>Total Liabilities and Net Assets</b>	<b>\$ 171,703,341</b>

THE HAGAN SCHOLARSHIP FOUNDATION

STATEMENT OF CHANGES IN NET ASSETS  
YEAR ENDED DECEMBER 31, 2013

<b>Unrestricted Support, Revenues, and Gains</b>	
Contributions	\$ 27,484,426
Realized and unrealized gains on investments	29,262,558
Dividend and interest income	2,461,137
Rental income, net of expenses	1,348,018
<b>Total Unrestricted Support, Revenues, and Gains</b>	<b>60,556,139</b>
<b>Expenses</b>	
Scholarship awards	633,691
Additional awards	1,200
Interview awards	42,000
<b>Total Awards</b>	<b>676,891</b>
Taxes	581,736
Scholarship administration	64,815
Candidate and recipient travel	72,243
Hagan Academy	148,956
Professional fees	39,780
Office expense	12,183
<b>Total Expenses</b>	<b>1,596,604</b>
<b>Increase in Unrestricted Net Assets</b>	<b>58,959,535</b>
<b>Net Assets, January 1, 2013</b>	<b>111,849,696</b>
<b>Net Assets, December 31, 2013</b>	<b>\$ 170,809,231</b>

---

**THE HAGAN SCHOLARSHIP FOUNDATION**

---

**STATEMENT OF CASH FLOWS  
YEAR ENDED DECEMBER 31, 2013**

<b>Cash Flows from Operating Activities</b>	
Increase in net assets	\$ 58,959,535
Adjustments:	
Non-cash contributions	(27,011,950)
Unrealized gains on investments	(56,868,181)
Decrease in investment - rental real estate operation	527,194
Decrease (increase) in assets	
Contributions receivable	351,078
Scholar investment accounts	(372,635)
Other assets	(125,410)
Increase in liabilities	
Accounts payable	307,328
Deferred excise taxes	300,944
<b>Net Cash Used by Operating Activities</b>	<b>(23,932,097)</b>
<b>Cash Flows from Investing Activities</b>	
Construction in process - Hagan Scholarship Academy	(10,719,082)
Net purchases and sales of investments - common stocks	38,081,316
<b>Net Cash Provided by Investing Activities</b>	<b>27,362,234</b>
<b>Net Increase in Cash and Cash Equivalents</b>	<b>3,430,137</b>
<b>Cash and Cash Equivalents, Beginning of Year</b>	<b>813,721</b>
<b>Cash and Cash Equivalents, End of Year</b>	<b>\$ 4,243,858</b>
<b>Cash Paid for Taxes</b>	<b>\$ 263,468</b>
<b>Non-Cash Transactions:</b>	
Investment in Common Stock	\$ 26,986,950
Services	25,000
<b>Non-cash Contributions</b>	<b>\$ 27,011,950</b>

---

THE HAGAN SCHOLARSHIP FOUNDATION

NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2013

1. **NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

***Organization and Purpose***

**The Hagan Scholarship Foundation** (the Foundation) provides educational scholarships to high achieving students in need of financial assistance in order to attend college. These students will graduate from a public high school located in an eligible state and in a county having fewer than 50,000 residents.

The Foundation was created in Missouri in 2008 as an irrevocable trust to award and to fund Hagan Scholarships and to provide certain services in order to ensure that each recipient will have the opportunity to obtain a four-year college education without incurring burdensome debt. During 2013, the trust agreement under which the Foundation was formed was restated.

Donated assets of the Foundation are invested in accordance with requirements of the trust agreement, with earnings derived from such assets used for awards, reinvestment, and operating purposes.

***Financial Statement Presentation***

The accompanying financial statements of the Foundation have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. The Foundation is required to report information regarding its financial position and activities according to three classes of net assets:

Unrestricted – net assets that are available for the general purpose of operating the Foundation and awarding of scholarships and that are not subject to donor-imposed specific stipulations or donor-imposed stipulations have expired.

Temporarily Restricted – net assets subject to donor-imposed specific stipulations that can be satisfied by actions of the Foundation or by the passage of time.

Permanently Restricted – net assets subject to donor-imposed specific stipulations that they be maintained permanently by the Foundation.

There were no net assets subject to donor-imposed specific stipulations at December 31, 2013.

The Foundation records all income or losses from its investments as changes in unrestricted net assets. These amounts are available for awards or operating purposes.

---

## THE HAGAN SCHOLARSHIP FOUNDATION

---

### Notes to Financial Statements (Continued)

#### 1. NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

##### ***Cash and Cash Equivalents***

The Foundation considers all highly liquid investments with maturity terms of three months or less when acquired to be cash equivalents. Cash and cash equivalents are carried at cost which approximates fair value.

##### ***Contributions***

Contributions of marketable securities are recorded at fair market value at the date of contribution.

##### ***Investments***

Equity securities with readily determinable fair market values are carried at fair values based on quoted market prices. Investments in equity securities consist only of investments in common stock of publicly traded companies.

Investment gains or losses are recognized upon realization, or when their values are deemed to have been permanently impaired. The Foundation uses the specific identification method to determine its basis, which is based on the fair value at the beginning of the period (or date of acquisition, if acquired during the year), in computing realized gains and losses. Unrealized gains and losses are recognized based on changes in fair values during the period for those securities held at the end of the period. Interest, dividends, and distributions are recognized as income when received and are available for award and operating purposes.

Investments in rental real estate operation are carried at fair value based on appraisal at time of contribution or on purchase price and accumulated earnings from operation.

##### ***Income Tax Status***

The Foundation is organized as a private foundation exempt from federal income tax under the provisions of Section 501(c)(3) of the Internal Revenue Code (the Code) and is classified as a private foundation as defined under Section 509 of the Code and as a "Private Operating Foundation" as defined in Section 4942(j)(3) of the Code. In accordance with the provisions of the Code, the Foundation is liable for excise tax on net investment income as defined by the Code and is subject to taxes on unrelated business income for both federal and state income tax purposes.

Deferred federal excise taxes are the result of unrealized appreciation on investments being reported for financial statement purposes in different periods than for tax purposes.

##### ***Distribution Policy***

The Foundation's policy is to appropriate for award distributions each year such amounts as are determined by the Foundation's calculation for disbursements as required by Section 509(a) of the Code.

# THE HAGAN SCHOLARSHIP FOUNDATION

## Notes to Financial Statements (Continued)

### 1. NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### *Use of Estimates*

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Estimates also affect the amounts of revenue and expenses recognized during the reporting period. Actual results could differ from those estimates.

#### *Risks and Uncertainties*

The investments of the Foundation are exposed to market risks. Due to the level of risk associated with the Foundation's investments and the level of uncertainty related to changes in the value of investments, it is at least reasonably possible that changes in values in the near term could affect the Foundation's investment balances and the amounts reported in the statement of changes in net assets and the statement of net assets.

Although the market value of investments is subject to fluctuations on a year-to-year basis, management believes its investment policy is prudent for the long-term welfare of the Foundation.

### 2. RENTAL REAL ESTATE

As of December 30, 2012, rental real estate was contributed in its entirety to the Hagan Scholarship Foundation as an investment of the Foundation for its benefit. The rental real estate was recorded at fair value based on an independent appraisal. Depreciation is recorded on the straight-line basis over estimated lives of 5 to 27.5 years. During 2013, the rental real estate was conveyed to the Hagan Trust for management and operation.

Rental real estate consists of the following:

Land, buildings and equipment	\$ 37,167,429
Accumulated depreciation	<u>1,160,831</u>
	<u>\$ 36,006,598</u>

Results of operations consist of the following:

Rental revenue	\$ 3,413,190
Rental expenses	<u>2,076,332</u>
Net rental income	<u>\$ 1,336,858</u>

# THE HAGAN SCHOLARSHIP FOUNDATION

---

## Notes to Financial Statements (Continued)

### 3. HAGAN SCHOLARSHIP ACADEMY

Subsequent to December 31, 2012, the Foundation acquired real estate in Columbia, Missouri on which it intends to build a college preparatory academy for high-achieving junior- and senior-level high school students in a residential setting. In addition to classroom space, the academy facilities will include dormitories and administrative offices.

### 4. SCHOLAR INVESTMENT ACCOUNTS

The Foundation establishes Scholar Investment Accounts of \$10,000 for each scholarship recipient during the fall semester of their sophomore year. The recipients are permitted to invest the funds pursuant to the instructions and guidelines of the Foundation. All funds and accumulated earnings remain the property of the Foundation until the recipient graduates from college. Upon graduation from college, all earnings (dividends and appreciation in fair value) will be awarded to the recipient. Recipients will not be responsible for losses, if any, in their account.

### 5. INVESTMENTS

At December 31, 2013, all common stock investments of the Foundation are managed by the Hagan Trust, a trust organized by the grantor who organized The Hagan Scholarship Foundation.

Fair value	\$ 119,212,175
Cost basis	<u>62,343,994</u>
<b>Unrealized Gain</b>	<b><u>\$ 56,868,181</u></b>

The cost basis presented above represents the historical basis for income tax purposes. Realized gains or losses for financial reporting purposes for securities sold are determined based on the fair value at the beginning of the period. (See Note 1).

# THE HAGAN SCHOLARSHIP FOUNDATION

## Notes to Financial Statements (Continued)

### 5. INVESTMENTS (CONTINUED)

Investments in common stock at December 31, 2013 are as follows:

	<b>Fair Value</b>
American Express	\$ 14,095,536
Bank of NY Mellon	9,305,437
BBT	8,282,745
Chubb Corporation	6,433,775
Freeport McMoran Copper	10,051,151
Marathon Pete Corporation	8,143,367
Metlife	10,770,232
Rio Tinto PLC	10,019,192
Sanofi	7,379,588
Stryker Corporation	6,670,584
Telus	9,175,821
Torchmark	9,366,027
Total S.A. ADR	9,518,720
<b>Total</b>	<b>\$ 119,212,175</b>

Investment in rental real estate operation at December 31, 2013 is \$36,495,297.

### 6. FAIR VALUE MEASUREMENTS

Financial accounting standards establish a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 inputs) and the lowest priority to unobservable inputs (level 3 inputs). The three levels of the fair value hierarchy under the standards are described as follows:

Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets.

Level 2 Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

# THE HAGAN SCHOLARSHIP FOUNDATION

---

## Notes to Financial Statements (Continued)

### 6. FAIR VALUE MEASUREMENTS (CONTINUED)

Level 3 Inputs to the valuation methodology are significant unobservable inputs.

The fair value measurement level of the asset or liability within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The inputs or methodologies used for valuing investments may not be an indication for the risk associated with investing in those securities. Furthermore, the Foundation believes its valuation methods are appropriate and consistent. The use of different methodologies or assumptions could result in a different fair value measurement at the reporting date. As of December 31, 2013, the fair values for all investments in common stocks were determined based on Level 1 inputs.

The Foundation's investment in rental real estate, as described in Note 2, was appraised as of the date of contribution. The appraisal is a Level 3 fair value measurement and is based on a combination of the financial performance of the rental real estate and sales of comparable properties. The investment was valued using the retrospective market value of a fee simple interest, which the Foundation believes represents the property's fair value. There are no unquantifiable measurements which contribute to the fair value of the investment in the rental real estate.

### 7. RELATED PARTIES

At no cost, the Foundation receives administrative services from the grantor who organized the Foundation, and investment management services from the Hagan Trust, also organized by the grantor.

### 8. TAXES

The Internal Revenue Code requires the Foundation to distribute within 12 months of the end of each year approximately two-thirds of 5% of the average fair value of its assets not used in carrying out the charitable purpose of the Foundation. The distribution requirement begins after a 5-year start-up period which ends on December 31, 2012.

The Internal Revenue Code imposes an excise tax on private foundations equal to 2% of net investment income (principally interest, dividends, and net realized capital gains, less expenses incurred in the production of investment income). This tax may be reduced to 1% for foundations that meet certain distribution requirements.

---

## THE HAGAN SCHOLARSHIP FOUNDATION

### Notes to Financial Statements (Continued)

#### 8. TAXES (CONTINUED)

The provision for federal excise tax consists of a current provision on realized net investment income and a deferred provision on net unrealized appreciation of investments.

Tax expense for year ended December 31, 2013

**Current**

Federal excise taxes	\$ 35,424
Foreign income taxes	245,368
<b>Total current tax expense</b>	<b>280,792</b>

**Deferred**

Federal excise taxes	300,944
<b>Total Tax Expense</b>	<b>\$ 581,736</b>

Deferred federal excise taxes on unrealized appreciation at December 31, 2013	\$ 568,682
---	------------

Financial accounting standards for uncertain tax positions prohibit financial statement recognition of the impact of a tax position if the position is not “more likely than not” to be sustained on audit, based on the technical merits of the position. The Foundation’s Form 990-PF for tax years 2010 and later remain subject to examination by taxing authorities.

#### 9. SUBSEQUENT EVENTS

Management evaluated subsequent events through July 15, 2014, the date which the financial statements were available to be issued, for events that require recognition in the 2013 financial statements or disclosure in the notes to the financial statements.